



# Solution Architecture

## Business Perspective

### Company Highlights

- 140+ Employees in 32 States (CONUS/OCONUS)
- \$20M+ Annual Revenues
- 15+ Federal Clients
- 10 Years of Past Performance
- DoD Facility Clearance
- Nationwide Bench of 30+ Cleared IT Professionals

### Industry Partnerships

AWS, ServiceNow, Microsoft, Google, RedHat

### Contact Us

Info@Obsidian.Global  
240.670.6002  
www.obsidiang.com

### Company Information

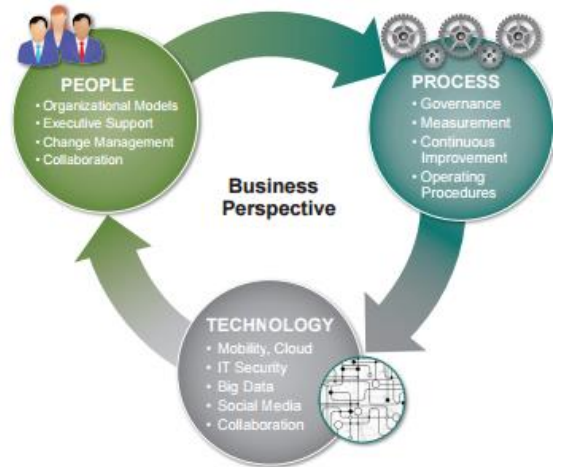
**DUNS:** 079160853  
**CAGE Code:** 6ZZA4  
**Status:** Small Business  
**NAICS:** 541511, 541512, 541513, 541519

### Solution Architecture:

- Develop solution strategies and technical designs for new requirements added to existing contracts.
- Develop technical proposals, BOEs, and project plans

### Current Programs:

- DoD, ARNG



Obsidian Solution Architects have an overall business perspective that is a critical factor in the success of technology solutions. Obsidian has Amazon Certified Solution Architects and ITIL Certified Solution Architects.

### New Business Solution Architecture:

With over \$2B in new business wins throughout their careers, Obsidian’s team of Solution Architects develop winning solutions for complex new business pursuits. Obsidian has developed a Solution Architecture Development Process (SADP) that provides a structured approach for developing, bidding, and executing solutions.

### IT Solution Architecture:

We bring a business perspective to architect solutions that align with the business and financial needs of our clients. We lead the Enterprise Architecture, Strategic Planning, and IT Roadmap development

### Cloud Solution Architecture:

Obsidian has Amazon Certified Solution Architects, AWS Technical Professionals, and AWS Business Professionals. We architect complex solutions on Amazon Web Services (AWS), Google Cloud Platform, and Microsoft Azure, and support clients with implementation and management. We design custom SaaS solutions using ServiceNow, ServiceMesh, and Google Apps for Business. We are registered partners with many of the largest cloud service providers including:

- Amazon Partner Network
- Google Cloud Platform Service Partner
- Google Apps for Business Referral Program
- Microsoft Partner Network



1010 Wisconsin Ave NW, Suite 625  
Washington, DC 20007

1.202.847.6100  
www.obsidiang.com

